

Strategic Listening



Advanced listening skills can give your organization a strategic advantage. This workshop helps participants take a personal inventory of where their listening skills may be deficient and learn tools to better understand coworkers as well as potential and current clients.

Workshop Info

Pricing*	\$9,000
Max Participants	25
Length & Delivery	1-day In-Person or Virtual

Pricing includes customization, all workshop material, and follow-up coaching for 1-year.

**Talk with an IFI consultant for additional pricing, content and delivery options.*

Participant Outcomes

- Assess different personality types and **help others feel that they are understood**
- Understand what makes **strategic communication** within your organization
- Find your own **communication blindspots** and make plans to improve them
- Develop relationships that are **more meaningful while requiring less effort**

Material Covered

- Barriers to Communication
- The Art of Listening
 - Types of Listening
 - Listening in Conversation
 - Assertive Listening
- Quality Communication

Organizational Outcomes

- Increased sales
- Higher productivity
- Workplace culture that creates respects
- Higher employee engagement & less turnover



Just a Little Bit Better

Habits & skills form when we consistently and regularly apply principles, becoming just a little bit better one "drop" at a time.

Our training process transfers skill through:

- **Pre-workshop customization**
- **Engaging, tool-based workshops**
 - Fun, 70% exercise-based workshops
- **Regular post-workshop follow-up**
 - Follow-up for one year following training

Find out more at <https://ifitraining.com/sls>